

Position Description

Funding Counsel

Avanti Finance Group is a privately owned specialist lender operating across New Zealand and Australia. We're on a growth mission to lead and inspire our industry through innovation and the development of exceptional financial services, while fostering a motivated and engaged workplace culture centred around personal growth and high performance.

This role reports to the Head of Funding. The Funding Counsel will report to and work closely with the Head of Funding to optimise funding structures, support term securitisation issuances and execute strategic funding initiatives. The role is responsible for supporting funding transactions, managing relationships with banks and investors, preparing investor and governance materials, and providing commercial and legal support to the Treasury team. With a strong focus on securitisation and structured funding, this is a critical role supporting Avanti's continued growth across New Zealand and Australia.

IN THIS ROLE, YOU WILL:

Do-the-Doing

- > Support the Head of Funding in optimising funding facilities & COF (cost of funding).
- > Key involvement in securitisation and transactions including term-outs and broader market issuance.
- > Prepare reporting to external parties on securitisation and other funding vehicles including the company's bankers, investors, and trustees.
- > Liaise with bank funders and debt investors across products in New Zealand and Australia.
- > Prepare and manage monthly governance committee and board packs and processes.
- > Support funding facility renewals and extensions, including negotiations with funders and management of audit reviews.
- > Support optimisation of funding structures from a commercial, financial and risk perspective.
- > Support analysis of cost of funds drivers, including pricing, utilisation, performance and structure, to inform funding and transaction decisions.
- > Provide input into funding structure optimisation, considering liquidity, risk and commercial outcomes
- > Provide legal support to wider Treasury team.
- > Support the development and execution of Avanti's funding strategy across New Zealand and Australia.
- > Lead key workstreams relating to warehouse facilities, securitisations, term issuances and other funding transactions.
- > Coordinate external stakeholders including legal counsel, trustees, rating agencies, auditors and investors to ensure successful transaction execution.
- > Contribute to the evaluation and implementation of new funding structures, products and capital markets opportunities.

Always Ensure Integrity, Risk and Compliance.

- > Apply a risk and compliance lens, ensure legal adherence, and manage all day-to-day risks through the appropriate channels.
- > Operate with integrity by upholding high standards in compliance and risk management through adherence to the three lines of defence model.

Living Our Values: Champion the Customer, Win Together, Do What's Right, Be Curious.

- > Be a team player and follow your manager's reasonable instructions, performing additional duties as needed.
- > Bring your whole self every day, to proactively promote a wellness, inclusive, health and safety conscious culture at Avanti.

THE SUCCESSFUL CANDIDATE WILL HAVE:

- > Experience in structured finance, securitisation, treasury, debt capital markets, corporate finance, banking or institutional funding.
- > Bachelor of Laws (LLB) or equivalent tertiary qualification required.
- > Strong understanding of funding structures, covenant frameworks, debt facilities and capital markets transactions.

- > Exceptional stakeholder management and negotiation skills, with the ability to build credibility with banks, investors and professional advisers.
- > Strong analytical and financial modelling capability.
- > Excellent written communication skills with the ability to prepare board, investor and transaction materials.
- > Ability to balance commercial outcomes with legal, regulatory and risk considerations.
- > High attention to detail and the ability to manage multiple complex transactions simultaneously.

OPERATIONAL DETAIL:

Location	Wynyard Quarter, Auckland CBD
Department	Treasury
Reporting to	Head of Funding
Direct reports	This position has no direct reports
Internal relationships	Head of Funding, Group Treasurer, Sales, Operations, CFO, CEO, Executive Team, Finance and wider Avanti Teams.
External relationships	Trustees, Funders, Investors, Rating Agencies